

# WELDSTAR - TAKING SERVICE TO A WHOLE NEW LEVEL

*Serving Our Customers for Over 80 Years*

**Do you find yourself with more work to get done and less time to do it?**

*At Weldstar, we continue to look for ways to make doing business with us easier and more convenient while providing the same great service that separates us from our competition.*

## WHY IT'S EASIER DOING BUSINESS WITH WELDSTAR:

- EXPERIENCE**
- Average tenure for Weldstar employees is approximately 14 years
  - Drivers and warehouse employees average 12 plus years
  - Technical field representatives average 15 plus years

- SIMPLIFIED BILLING**
- No "hazardous material" or "governmental" compliance charges
  - Monthly billing options for customers in good standing
  - Paperless billing

- TECHNICAL REPS**
- In the field and at our customer service desk
  - Continuous training on new products and processes in order to introduce new ideas and improve productivity

- PROACTIVE CUSTOMER SERVICE**
- Weekly reminder call for following day delivery
  - Order forms with part numbers and package quantities specific to your account
  - Even exchange cylinder maintenance - ensures consistent inventory, often reducing costs associated with handling

- FLEXIBILITY**
- One size does not fit all - We tailor our programs to best meet your needs

- EMERGENCY SUPPORT**
- Contact numbers for special after hour and weekend emergencies

**WELDSTAR**

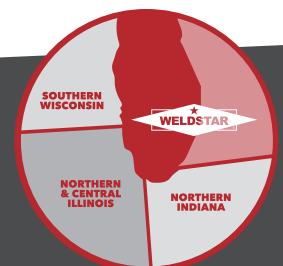
OLD VALUES...NEW IDEAS

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